

Addendum 2

Q&A:

1. Is EVMS willing to extend the bid deadline?
Deadline for RFP response cannot be arbitrarily extended.
2. If there are terms and conditions Vendor may not be able to agree to will EVMS consider exceptions to terms and conditions?
Offeror may indicate their response to each terms in their RFP submittal. And all responses will be evaluated accordingly.
3. Specifically, if there are insurance requirements that Vendor may not be able to agree to will EVMS consider exceptions to the insurance terms and conditions?
Offeror may indicate their response to each insurance terms in their RFP submittal. And all responses will be evaluated accordingly.
4. Are renewals at EVMS's sole discretion or upon mutual consent?
Renewals are at EVMS' discretion.
5. Will price adjustments be permitted/considered for the renewal periods?
Offeror should indicate their response to this specific requirement. And responses will be evaluated accordingly.
6. Will EVMS agree to remove the language in the 4th and 5th bullet on Page 5, Section 3.0, C.?
 - *"Any decreases in price from the manufacturer must be passed to EVMS immediately when effective."*
 - *"Offeror must guarantee price match for any competitive promotional pricing received by EVMS and its duration."**Offeror should indicate their response to this specific requirement. And responses will be evaluated accordingly.*
7. Is Section 9.0, N.2.c. applicable to the resulting contract (changes to contract by orders to proceed and keep record, etc.)?
This is not applicable to this RFP.
8. Can offerors submit only product literature for alternative/or equal products rather than all products on the Core List unless requested after submission for further review? (Page 19, Section 9.0, R.)
Proposal must include unit cost for each of the list of core items. If an item listed on the core list, Attachment G – Pricing Schedule, cannot be quoted, Offeror must note line item as NO BID or quote a similar substitutable item. Product literature for alternate products may be submitted upon EVMS' request.

9. Will EVMS agree to revise the language in Section 9.0, S. on Page 19 as shown below:
- “By submitting their proposals, all offerors certify and warrant that the price offered for FOB destination includes only the actual freight rate costs ~~at the lowest and best rate~~ and is based upon the actual weight of the goods to be shipped.”

Offeror should indicate their response to this specific requirement. And responses will be evaluated accordingly.